



BTM

3.0

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OUTLINE OF THE PRESENTATION

- i) **Where do we come from?** The INFORUM international system of models
- ii) Main features of **the new dataset**
- iii) The **share equations**: theoretical specification and estimation
- iv) **Scenario analysis** to test the model potential
- v) **Next steps**

1) WHERE DO WE COME FROM?

Main features of Bilateral Trade Model

	Type-I model 1975 -1995	Type-II model 1995 -present
i) The linking system of national models through BTM	Multi-lateral flows; links trough World Prices	Bi-lateral flows
ii) a detailed disaggregation of commodity classification	120 sectors; 9 countries + 1 group	120 sectors; 13 countries + 3 groups
iii) econometric estimation of import shares	Relative prices	Relative prices + relative capital stocks

II) THE NEW DATASET

Main features:

- Data sources: **EU – COMEXT and UN - COMTRADE** 
- Classification: **two-digits SITC classification** 
- Flows: **Imports in US Dollars (current prices)**
- Countries: **14 countries + 4 areas** 
- Coverage: **1999-2012 (for the first 90 importers)**

III) THEORETICAL SPECIFICATION OF THE SHARE EQUATIONS

Type-II model

The general equation to predict the evolution of M matrix is

$$S_{i,j,t} = \beta_{i,j,0} \cdot \left(\frac{P_{e,i,t}}{P_{w,j,t}} \right)^{\beta_{i,j,1}} \cdot \left(\frac{K_{e,i,t}}{K_{w,j,t}} \right)^{\beta_{i,j,2}} \cdot e^{\beta_{i,j,3} \cdot T_t}$$

- $P_{i,j,t}$ is the relative price of the origin country i in market j ; the relative price is a ratio between the domestic price in i (adjusted with the exchange rate), $P_{e,i,t}$, and the world price as seen from the country j of destination of the flows, $P_{w,j,t}$.
- Domestic prices are weighted average of the present price and the four years-before price.
- The system of weights varies among different commodities.

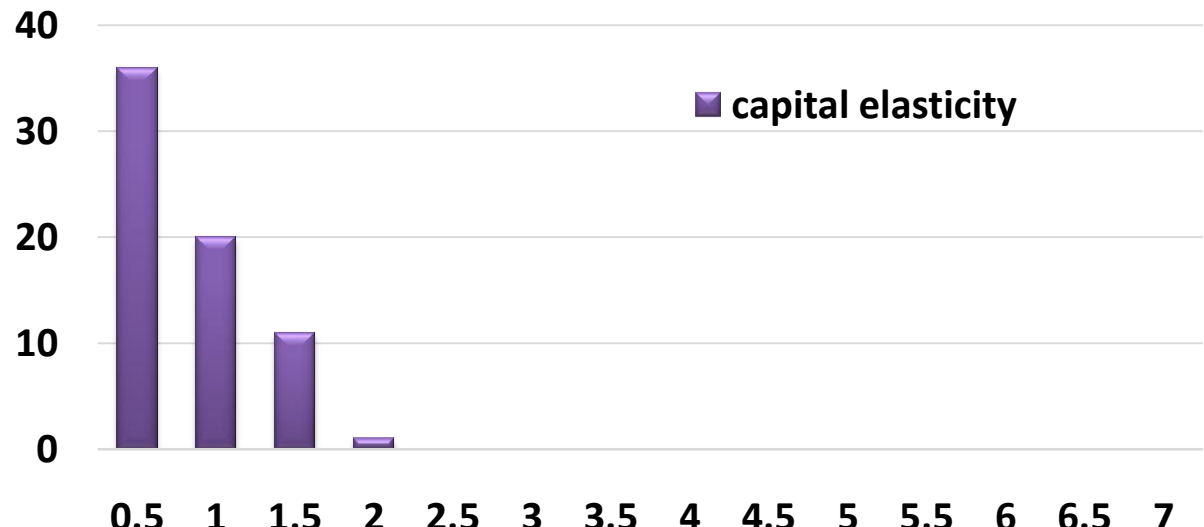
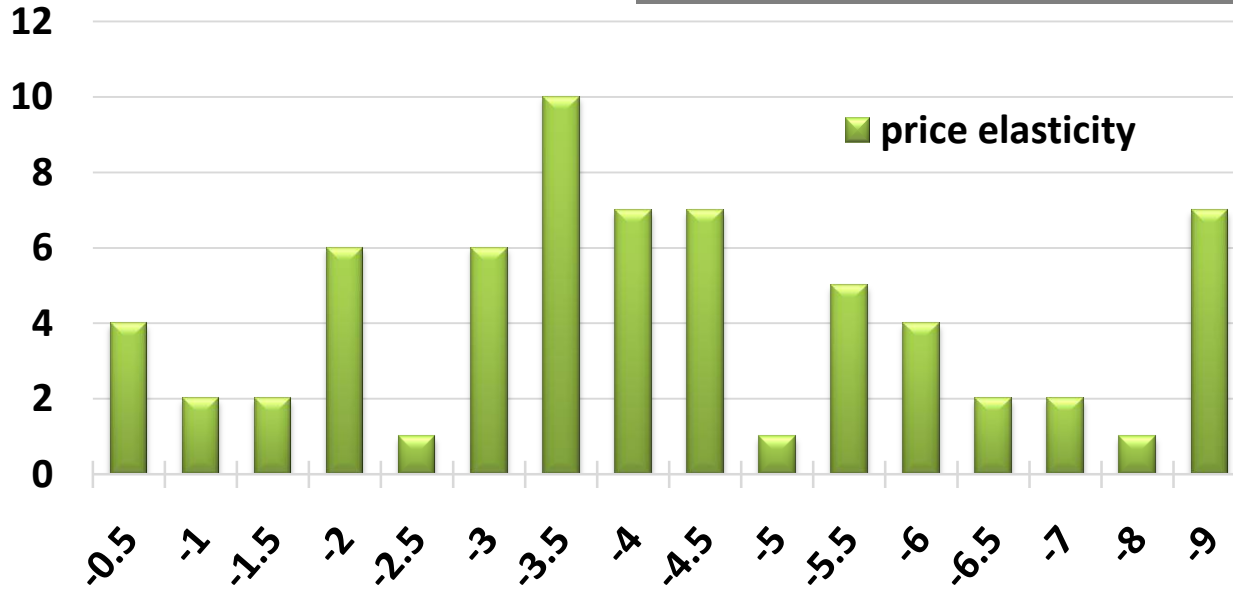
III) EMPIRICAL SPECIFICATION OF SHARE EQUATIONS

Specification	# equations		
P, K, T	5295	30.9%	
P, K	3026	17.6%	
P, T	3841	22.4%	
K, T	2298	13.4%	
P	936	5.5%	
K	749	4.4%	
T	993	5.8%	
Constant	18	0.1%	
Total # estimated equations	17156	100.0%	84.1%
zero shares	846		4.1%
not enough observations	2392		11.7%
# of potential bilateral flows	20394		100.0%

- Relative price is a key explanatory variable in 76.3% of the shares
- Relative capital stock is a key explanatory variable in 66.3% of the shares

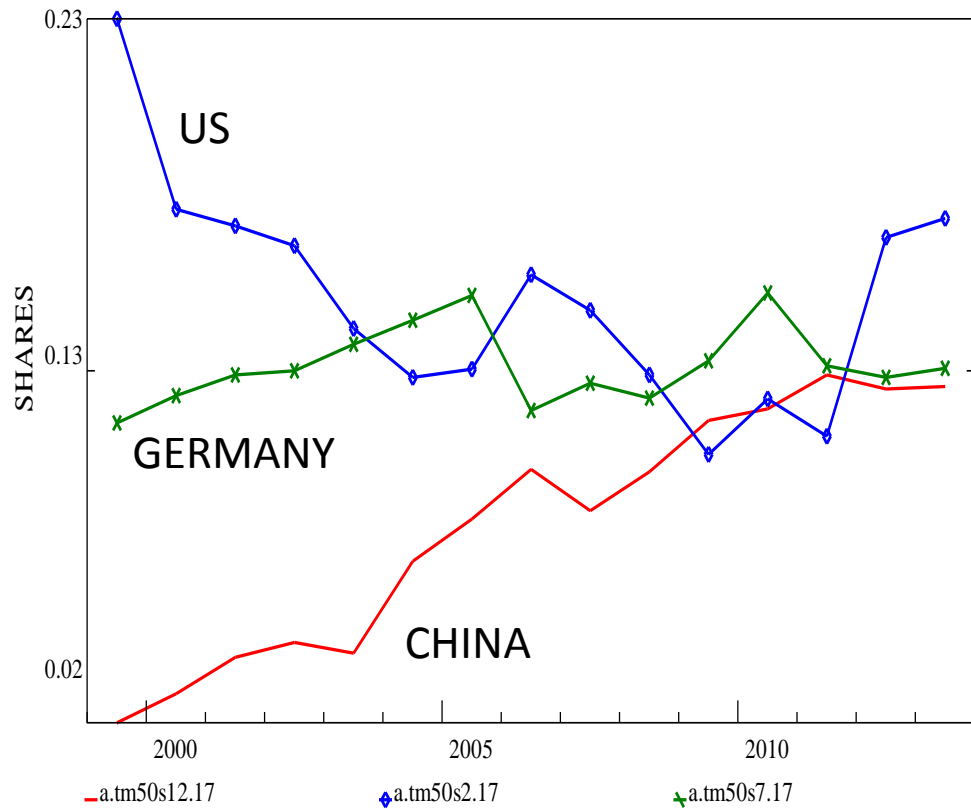
III) ESTIMATION RESULTS: SHALL WE CONSTRAIN PARAMETERS?

Chinese exports of machinery

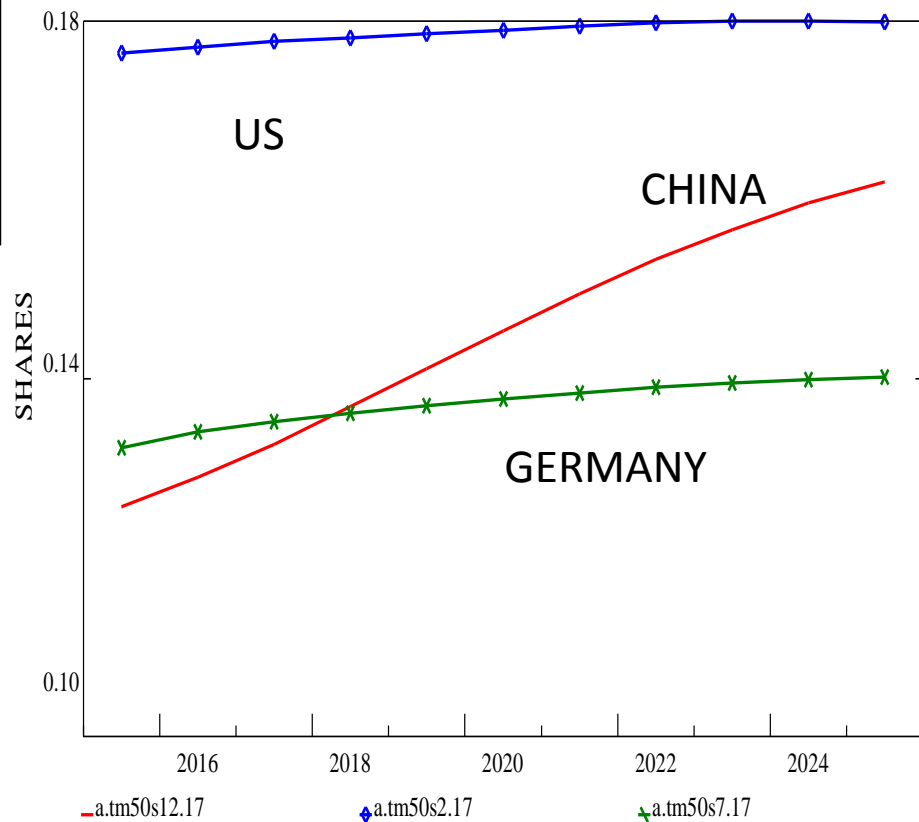


SECTOR: General mach IMPORTER: Middle-east

IV) TO PREPARE THE BASELINE SCENARIO



SECTOR: General mach IMPORTER: Middle-east
Baseline

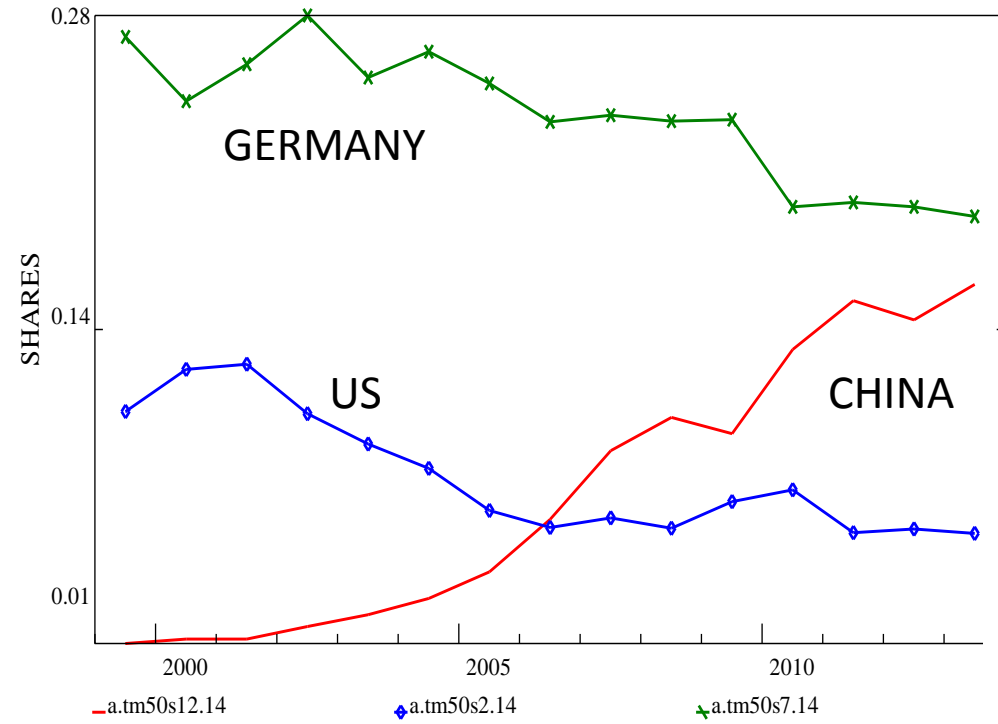


	Price Constant	el.	Capital el.	Nyhus trend
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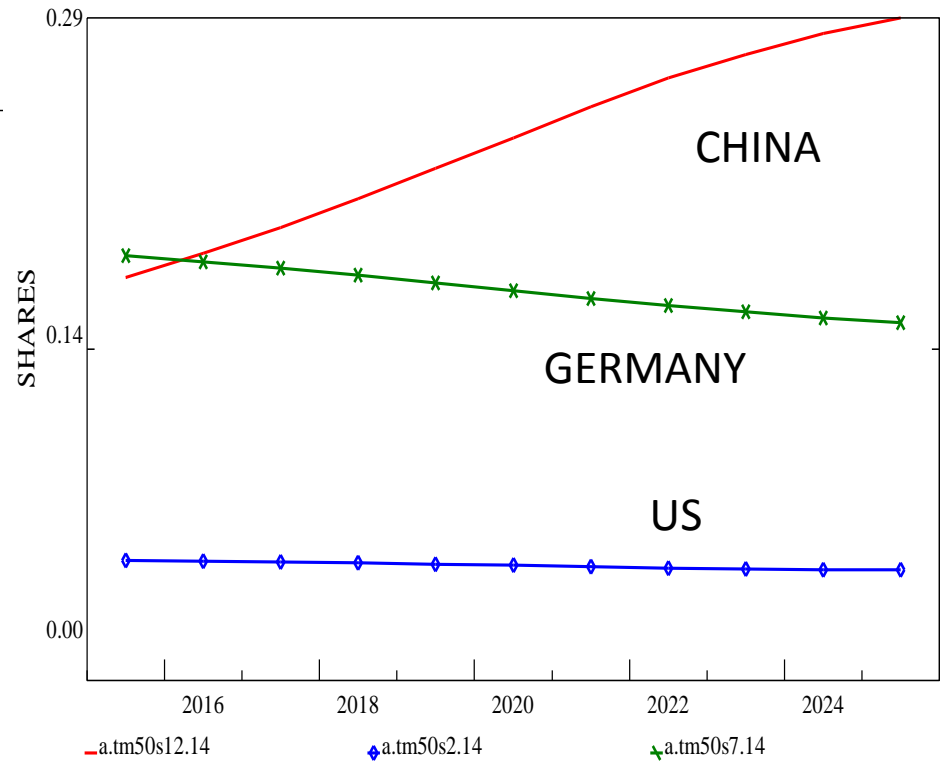
USA	-1.91	-1.908	0	-0.052
Germany	-2.041	-2.022	0.093	0.008
China	-2.616	-4	0.627	0.0

SECTOR: General mach IMPORTER: Russia

IV) TO PREPARE THE BASELINE SCENARIO



SECTOR: General mach IMPORTER: Russia
Baseline



	Price Constant el.	Capital el.	Nyhus trend
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USA	-2.634	0	1.264	0
Germany	-1.364	-1.701	0.891	-0.026
China	-3.119	-4	1.66	0

IV) SOME RESULTS FOR THE FASHION INDUSTRY IN THE JAPANESE MARKET

Leather and Leather manufacturing				
Exporter	<i>intercept</i>	<i>Price elasticity</i>	<i>capital stock elasticity</i>	<i>Nyhus time trend</i>
France	-3.187	-1.316	4	0.085
Italy	-2.12	-2.147	1.024	0.036
China	-1.263	-4	4	-0.226
Apparel Clothing				
Exporter	<i>intercept</i>	<i>Price elasticity</i>	<i>capital stock elasticity</i>	<i>Nyhus time trend</i>
France	-4.831	-1.441	1.173	0
Italy	-3.206	-0.816	0.666	0
China	-0.157	-1.64	2.095	-0.17

Imports from China are very sensitive to price competitiveness, especially for leather goods

Imports from China are very sensitive also to non-price competitiveness; so also in this traditional sector the role of investment process has been a key factor for Chinese producers

French Leather goods are not so linked to price with respect to Italy; the opposite is true for clothes and apparel

There are no chances in the Japanese market in the future for European fashion industry

A scenario analysis: an example

*The
situation
in Europe*

Aggregate demand deficit: the actual level of investment is not sufficient to reduce the level of unemployment in Europe. (Secular Stagnation?).

In the medium term an high level of inflation is not a realistic scenario. The risk of deflation is higher than that of rising inflation

In Europe we have a problem called *internal current account imbalances*

*A solution
for Europe*

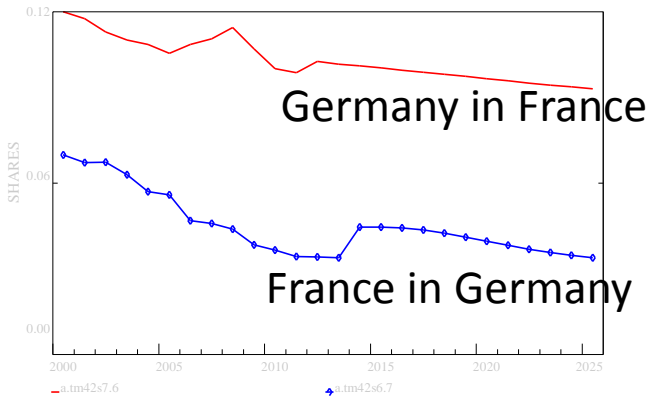
To increase the wage rate in Germany. The consequence for Germany, respect to baseline, is an higher level of:

- Imports;
- inflation

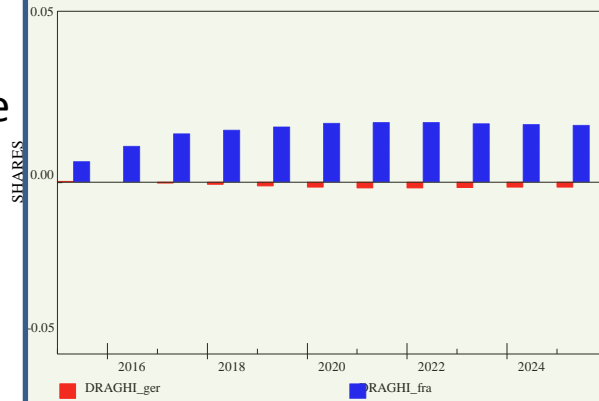
A big push to investment planned in order to increase the potential output in countries experienced a big drop in GDP

INTRA EZ: TEXTILE MANUFACTURES

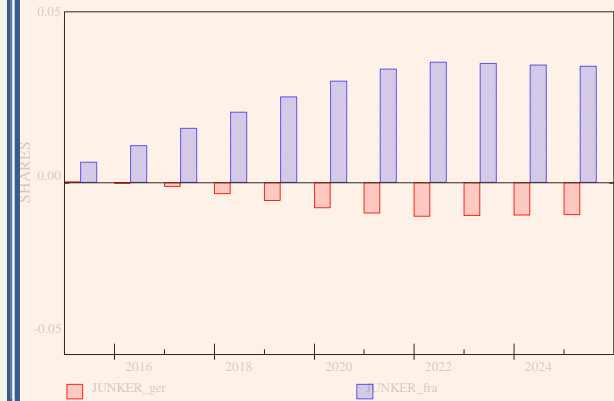
SECTOR: Textile Man
Germany vs France



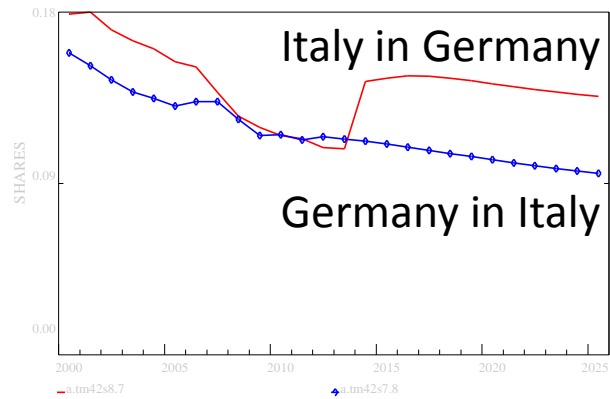
Textile manufacture
France vs Germany



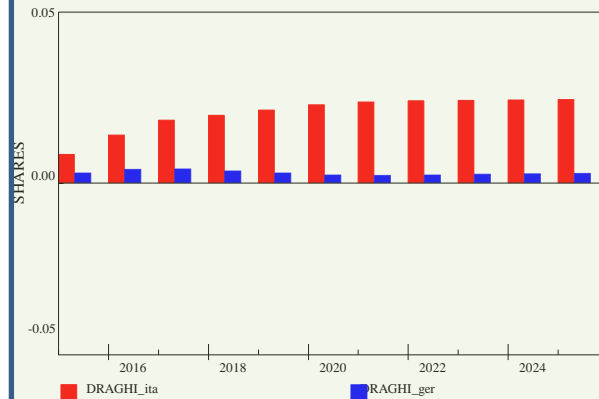
Textile manufacture
France vs Germany



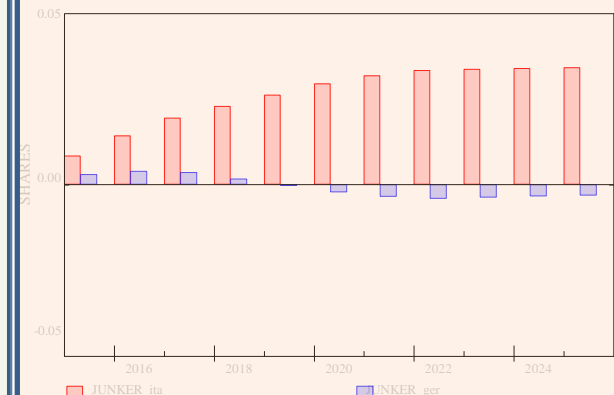
SECTOR: Textile Man
Italy vs Germany



Textile manufacture
Germany vs Italy



Textile manufacture
Germany vs Italy



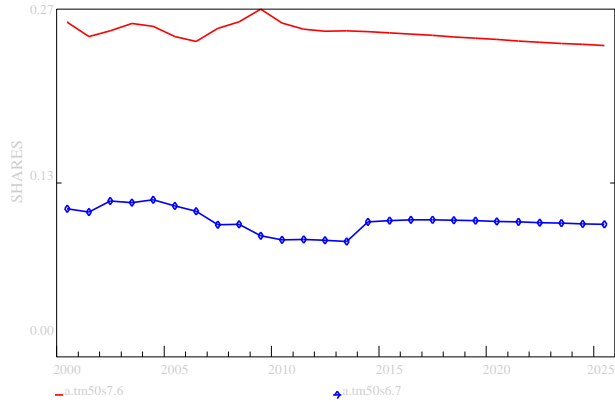
Baseline

domestic prices for EZ
2015: -10%;
2016-2020: -1%

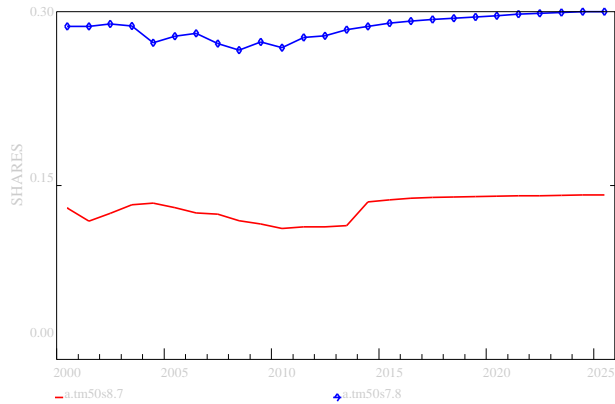
Capital stock for EZ
2016-2020: +3%

INTRA EZ: GENERAL MACHINERY

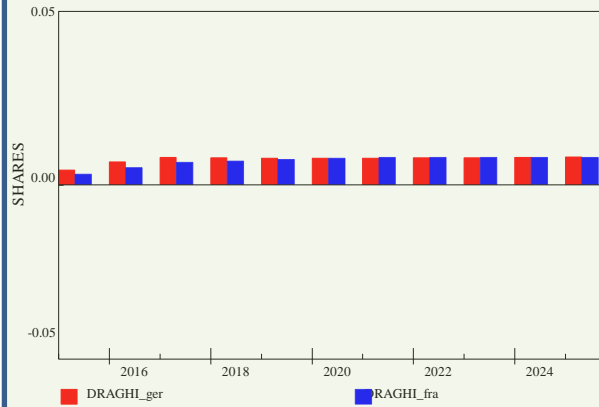
SECTOR: General Mach
Germany vs France



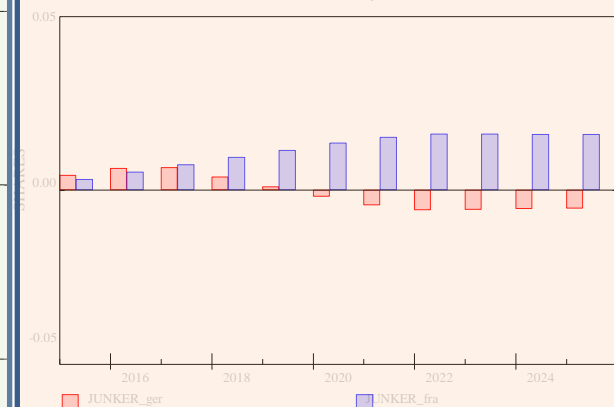
SECTOR: General Mach
Italy vs Germany



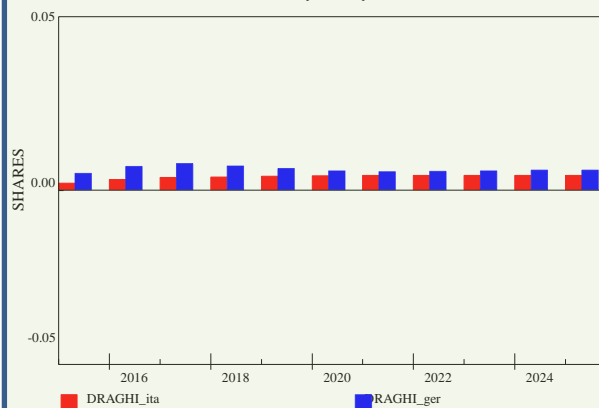
General Machinery
France vs Germany



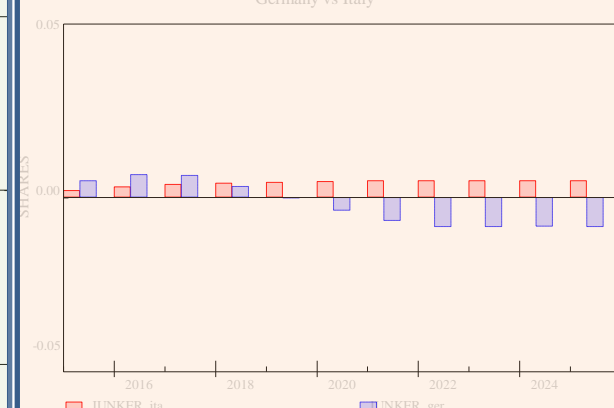
General Machinery
France vs Germany



General Machinery
Germany vs Italy



General Machinery
Germany vs Italy



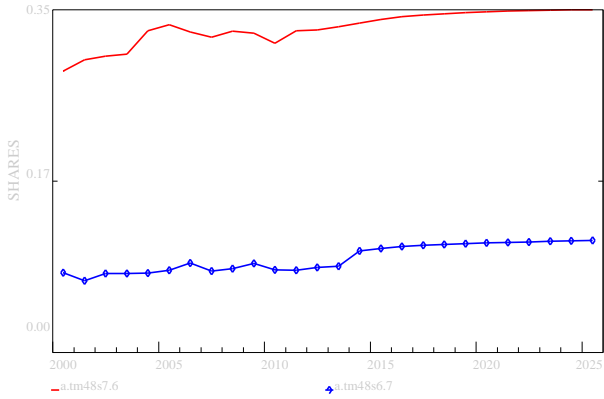
Baseline

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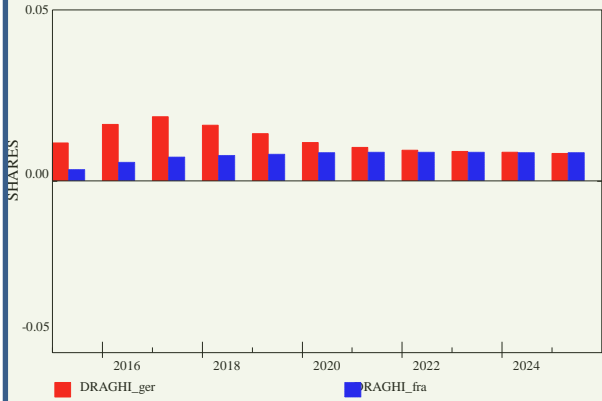
Capital stock for EZ
2016-2020: +3%

INTRA EZ: SPECIAL MACHINERY

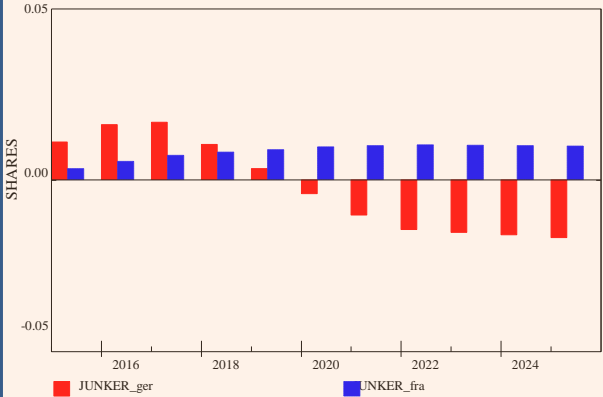
SECTOR: Special Mach
Germany vs France



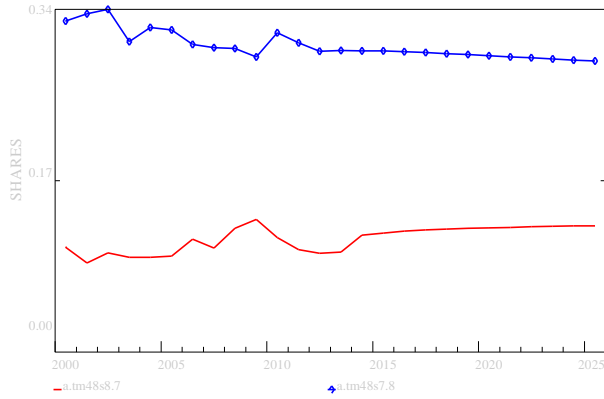
Special Machinery
France vs Germany



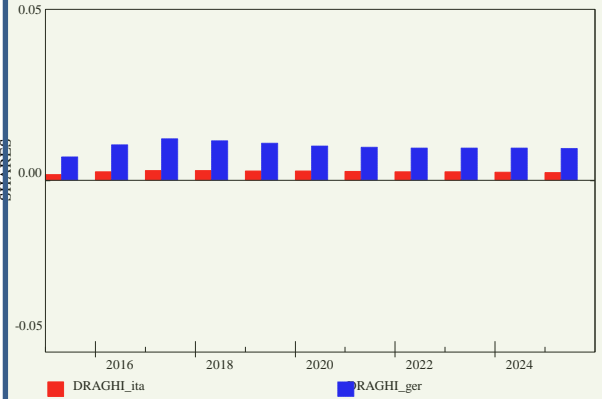
Special Machinery
France vs Germany



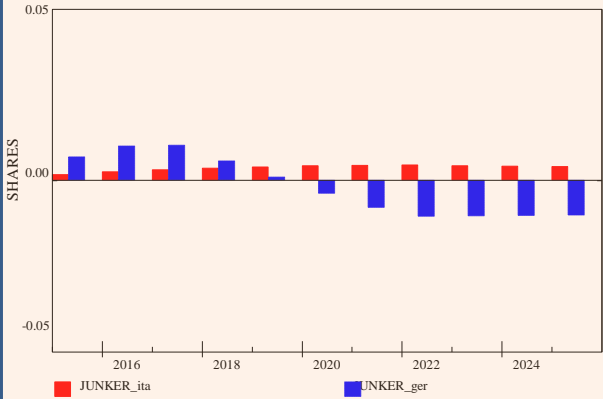
SECTOR: Special Mach
Italy vs Germany



Special Machinery
Germany vs Italy



Special Machinery
Germany vs Italy



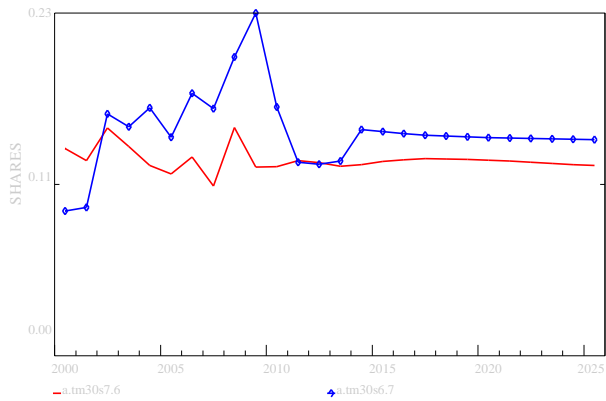
Baseline

**domestic prices for EZ
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2016-2020: -1%**

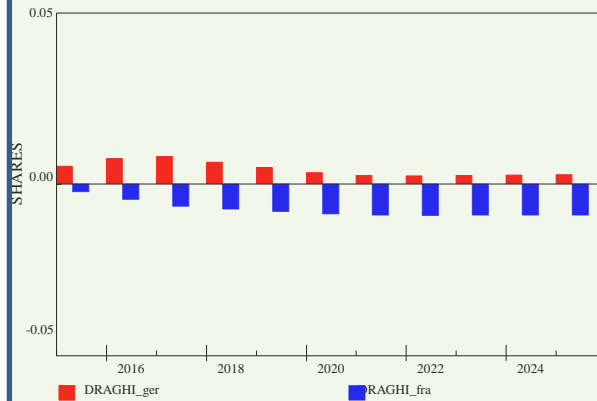
**Capital stock for EZ
2016-2020: +3%**

INTRA EZ: INORGANIC CHEMICALS

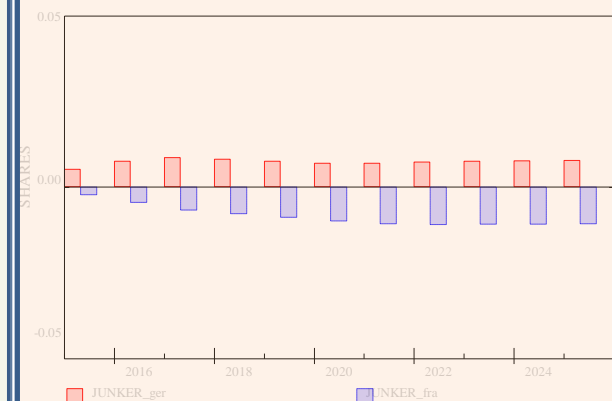
SECTOR: Inorganic Chem
Germany vs France



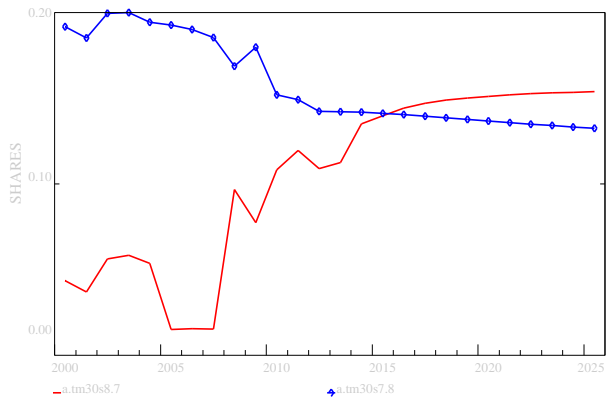
Inorganic Chemicals
France vs Germany



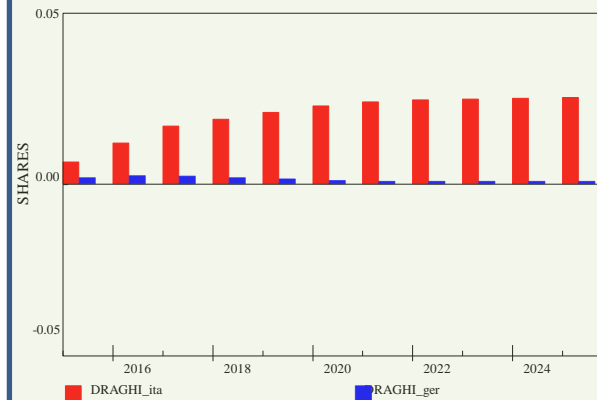
Inorganic Chemicals
France vs Germany



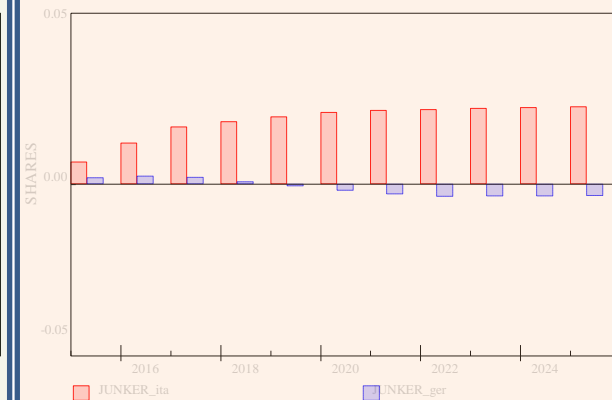
SECTOR: Inorganic Chem
Italy vs Germany



Inorganic Chemicals
Germany vs Italy



Inorganic Chemicals
Germany vs Italy

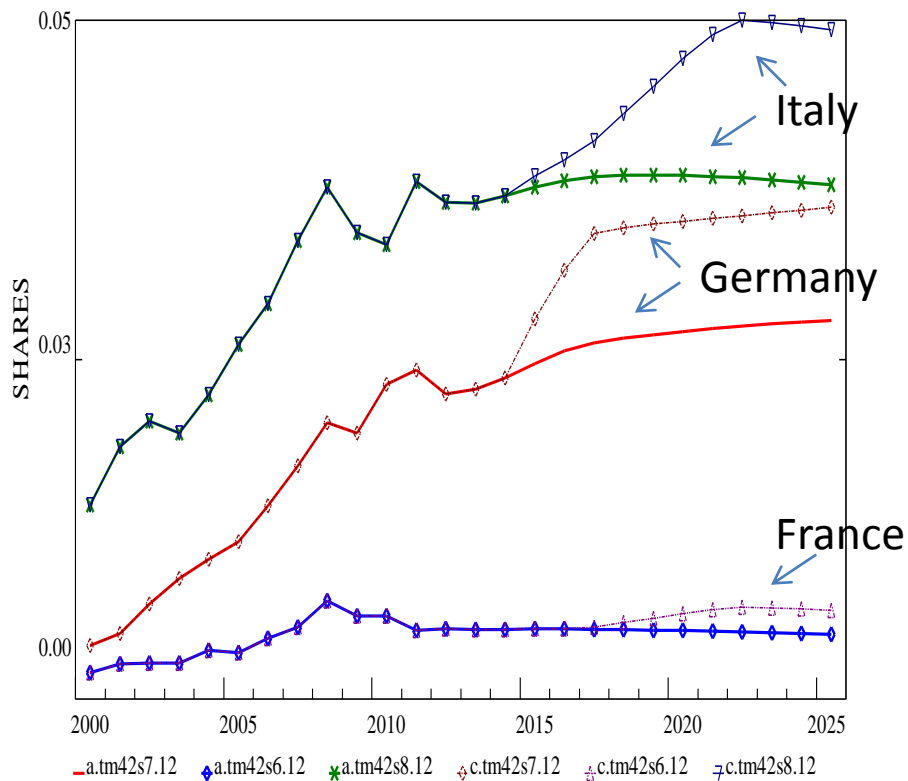


Baseline

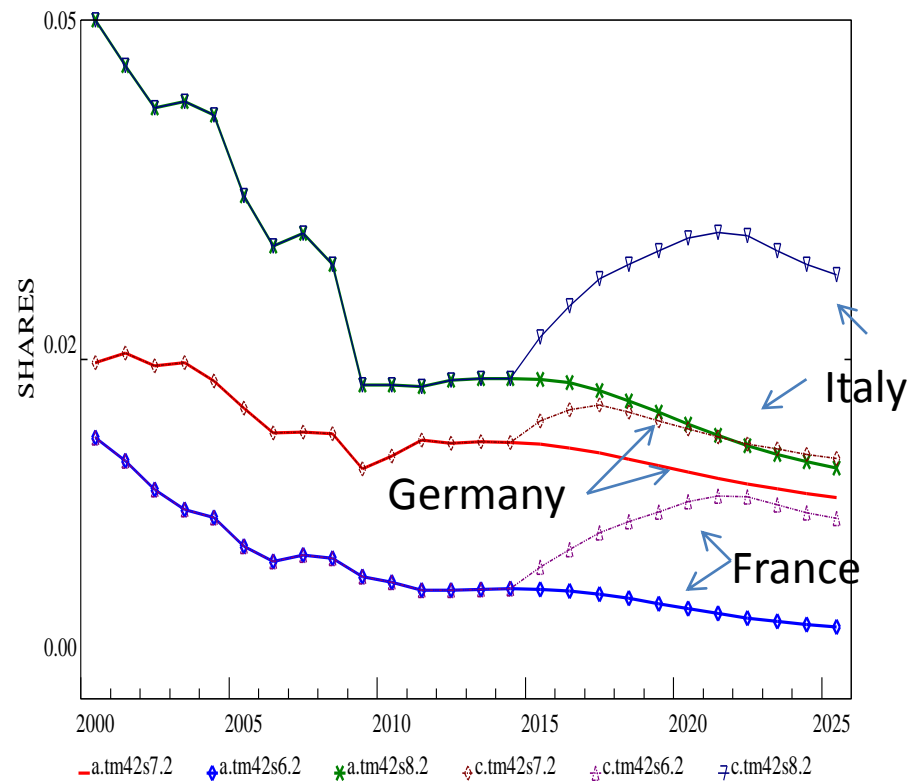
domestic prices for EZ
2015: -10%;
2016-2020: -1%

Capital stock for EZ
2016-2020: +3%

SECTOR: Textile Manufactures
Chinese market

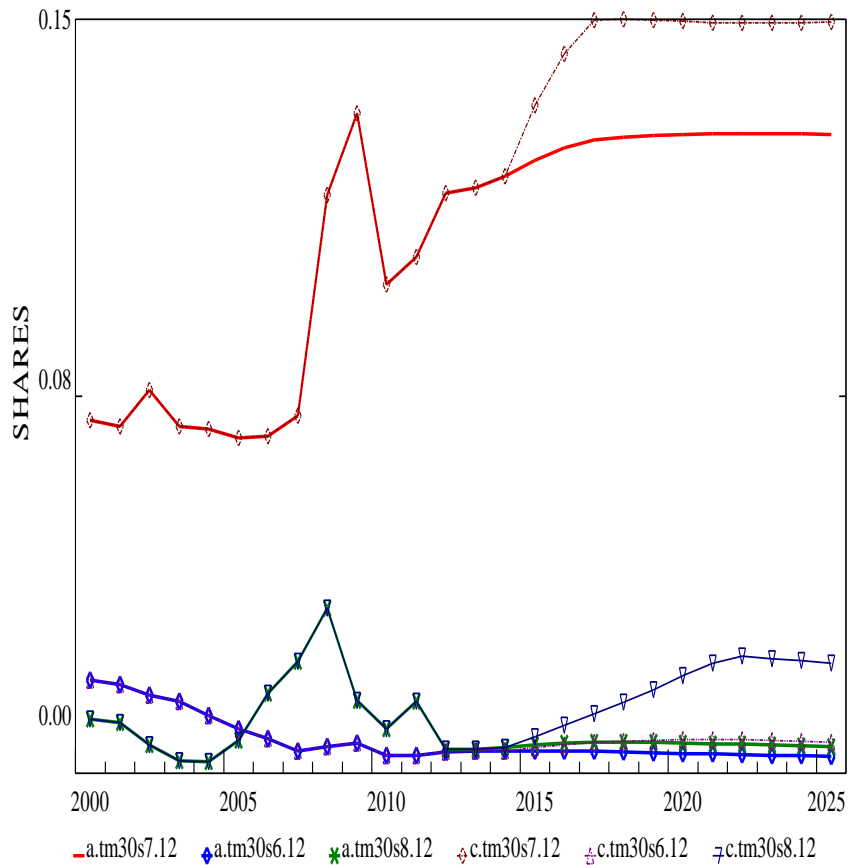


SECTOR: Textile Manufactures
US market



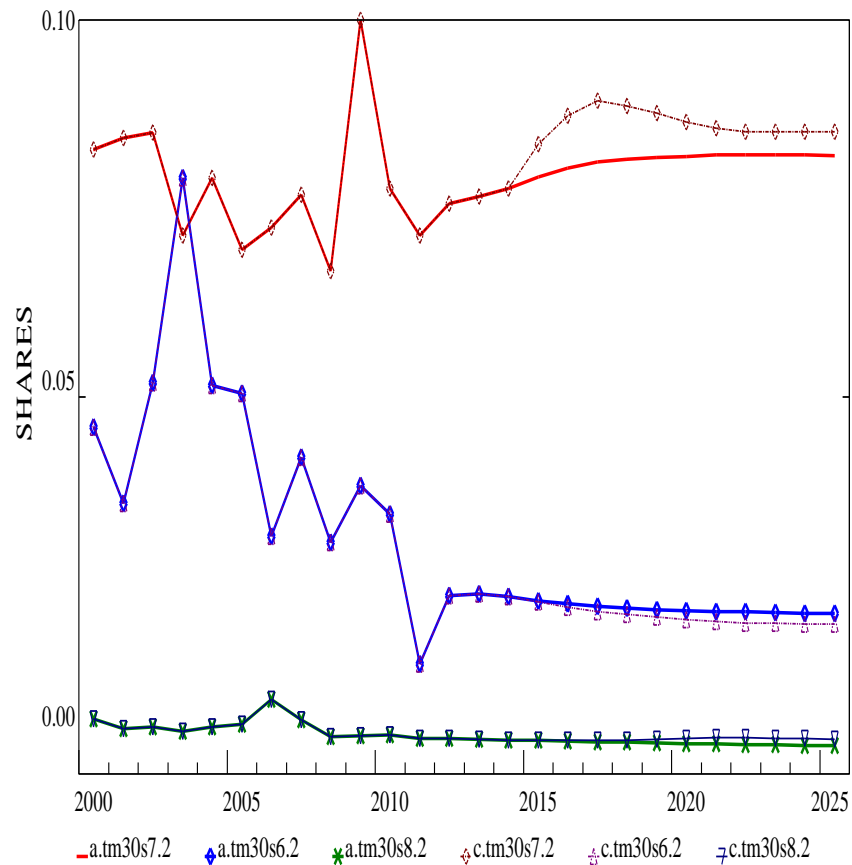
SECTOR: Inorganic Chemicals

Chinese market

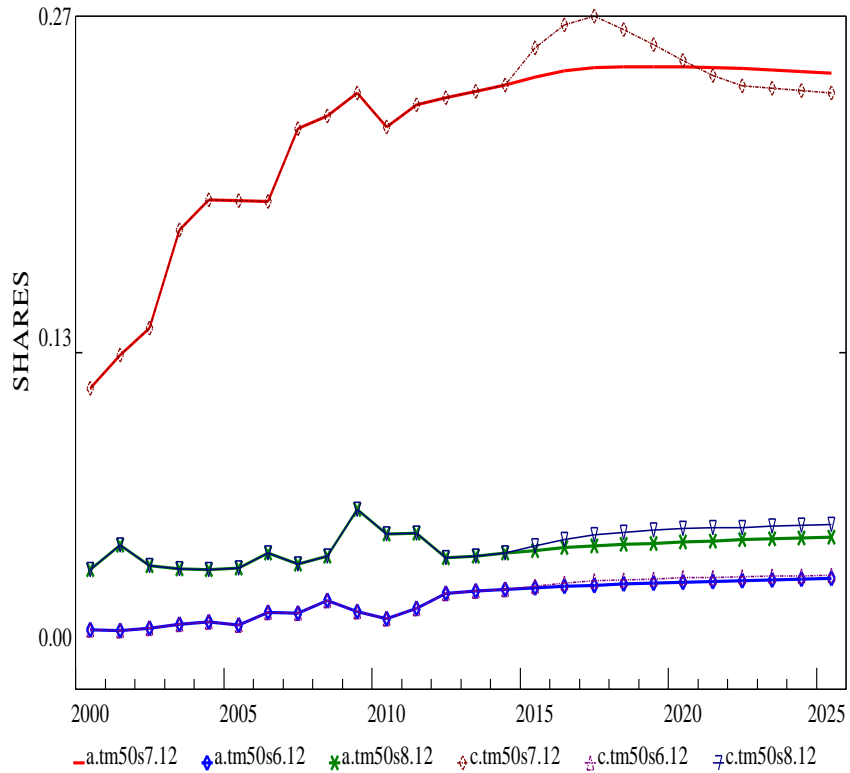


SECTOR: Inorganic Chemicals

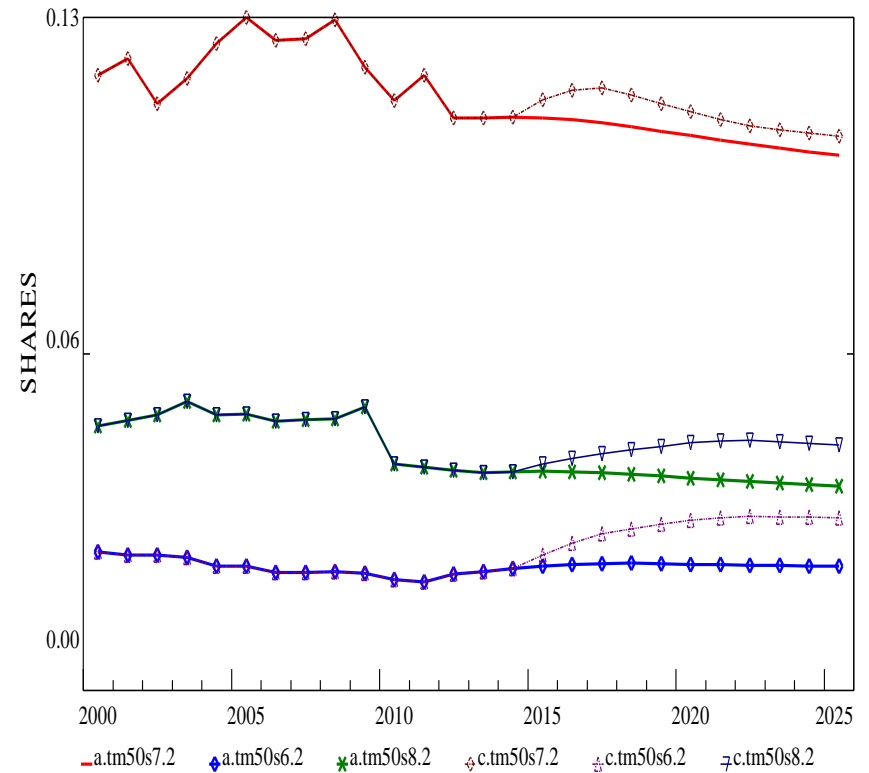
US market



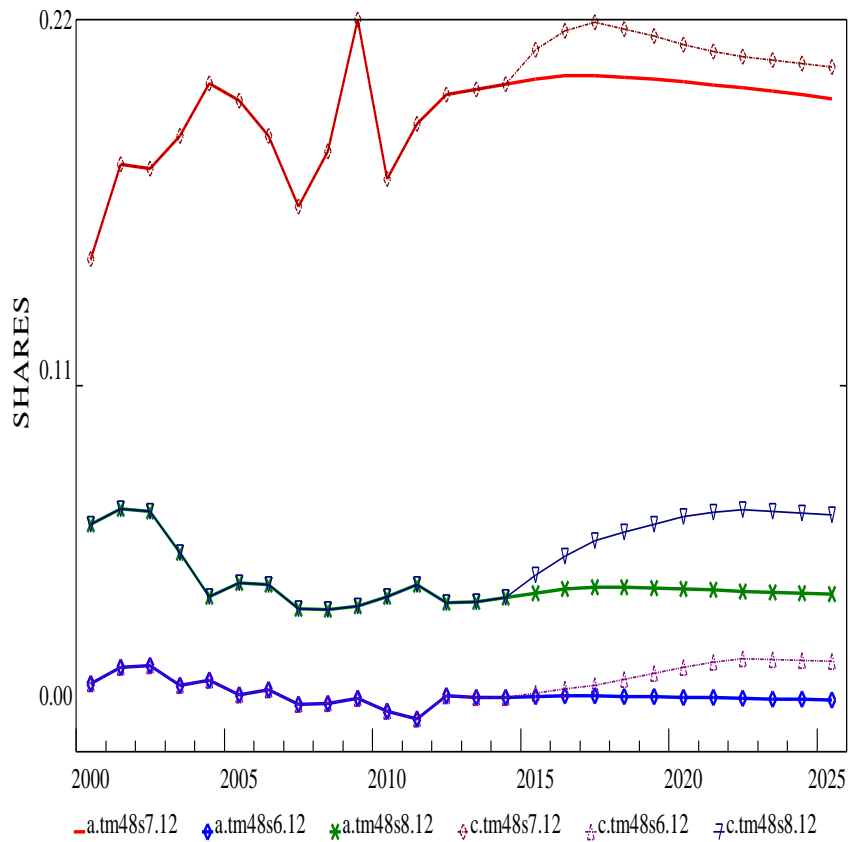
SECTOR: General Machinery
Chinese market



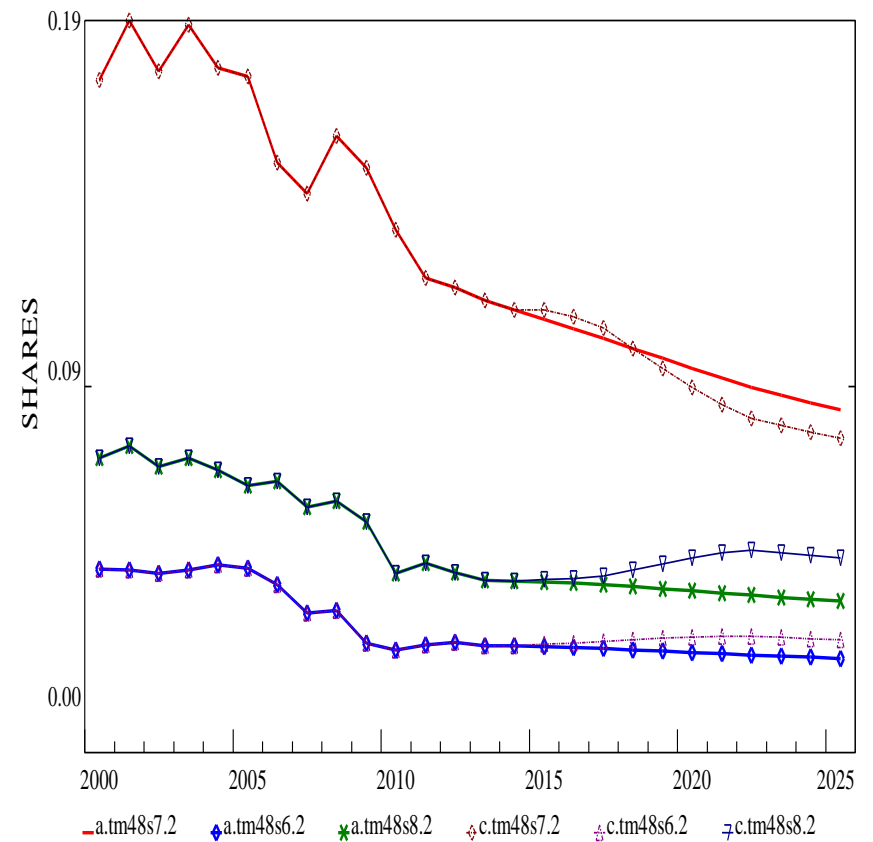
SECTOR: General Machinery
US market



SECTOR: Special Machinery
Chinese market



SECTOR: Special Machinery
US market

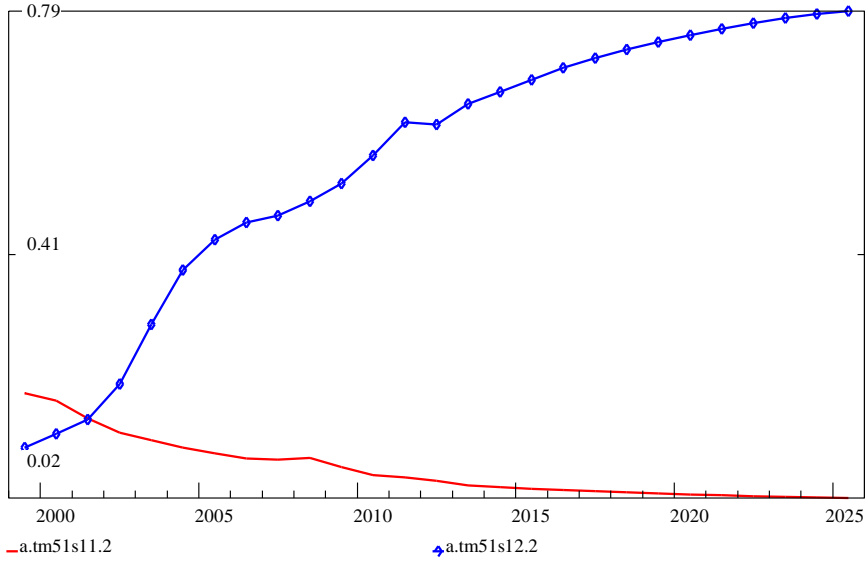


THIS KIND OF POLICY DRIVES EUROPE TOWARDS A MORE SUSTAINABLE PATH OF INTERNAL TRADE FLOWS. ACCORDING TO OUR ESTIMATION THE CURRENT ACCOUNT IMBALANCES SHOULD DECREASE

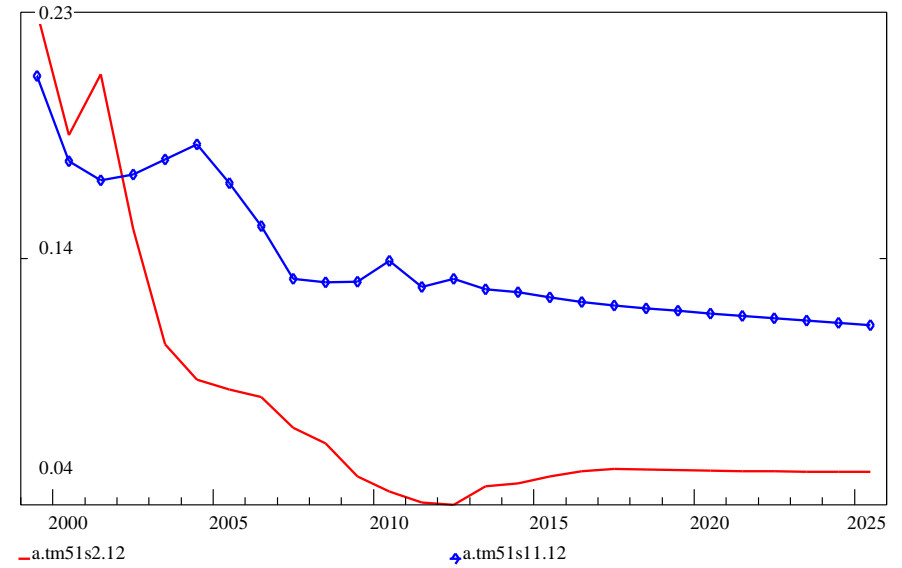
AT THE SAME TIME THIS POLICY IS ABLE TO IMPROVE THE EXTERNAL COMPETITIVENESS OF ALL EUROPEAN COUNTRIES. GERMANY WILL INCREASE ITS SHARES WITH RESPECT TO NON-EURO MARKET. THE SAME FOR ITALY AND FRANCE

v) NEXT STEP

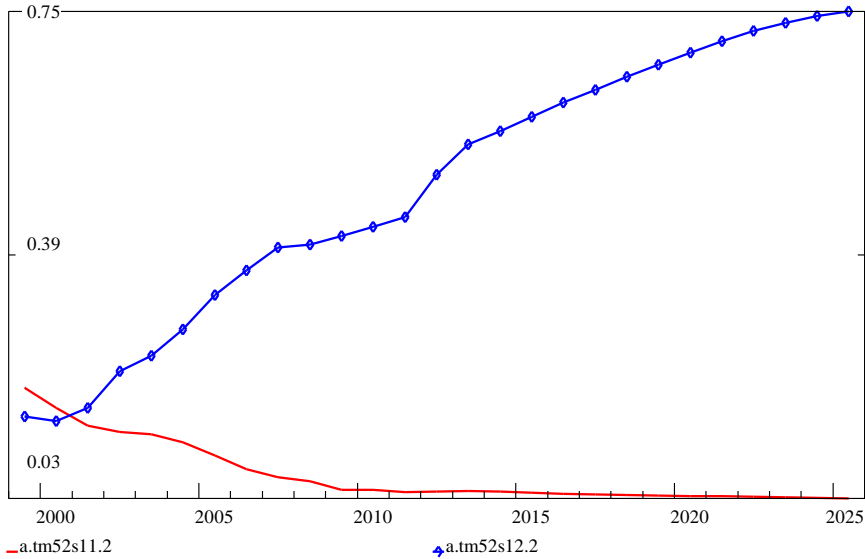
SECTOR: Office mach IMPORTER: USA
Baseline



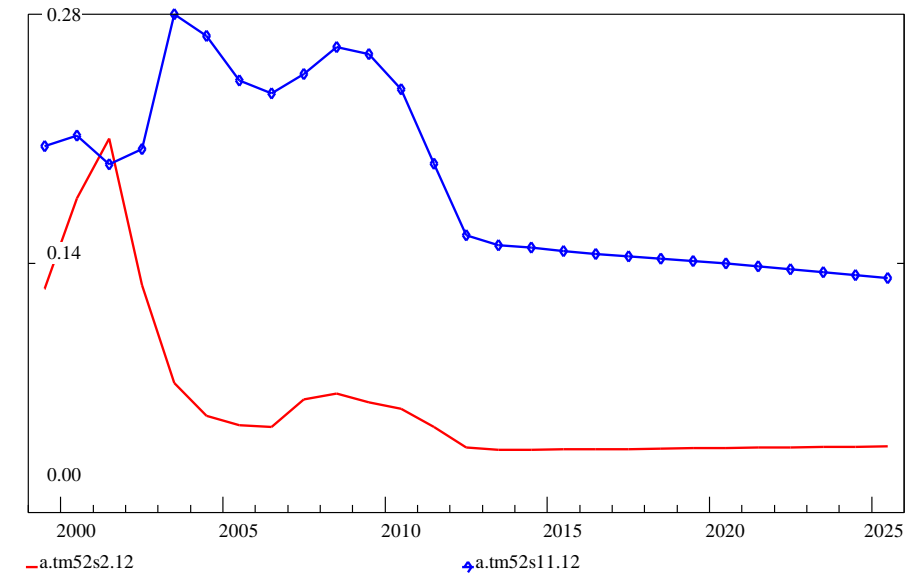
SECTOR: Office mach IMPORTER: China
Baseline



SECTOR: Telecom IMPORTER: USA
Baseline



SECTOR: Telecom IMPORTER: China
Baseline



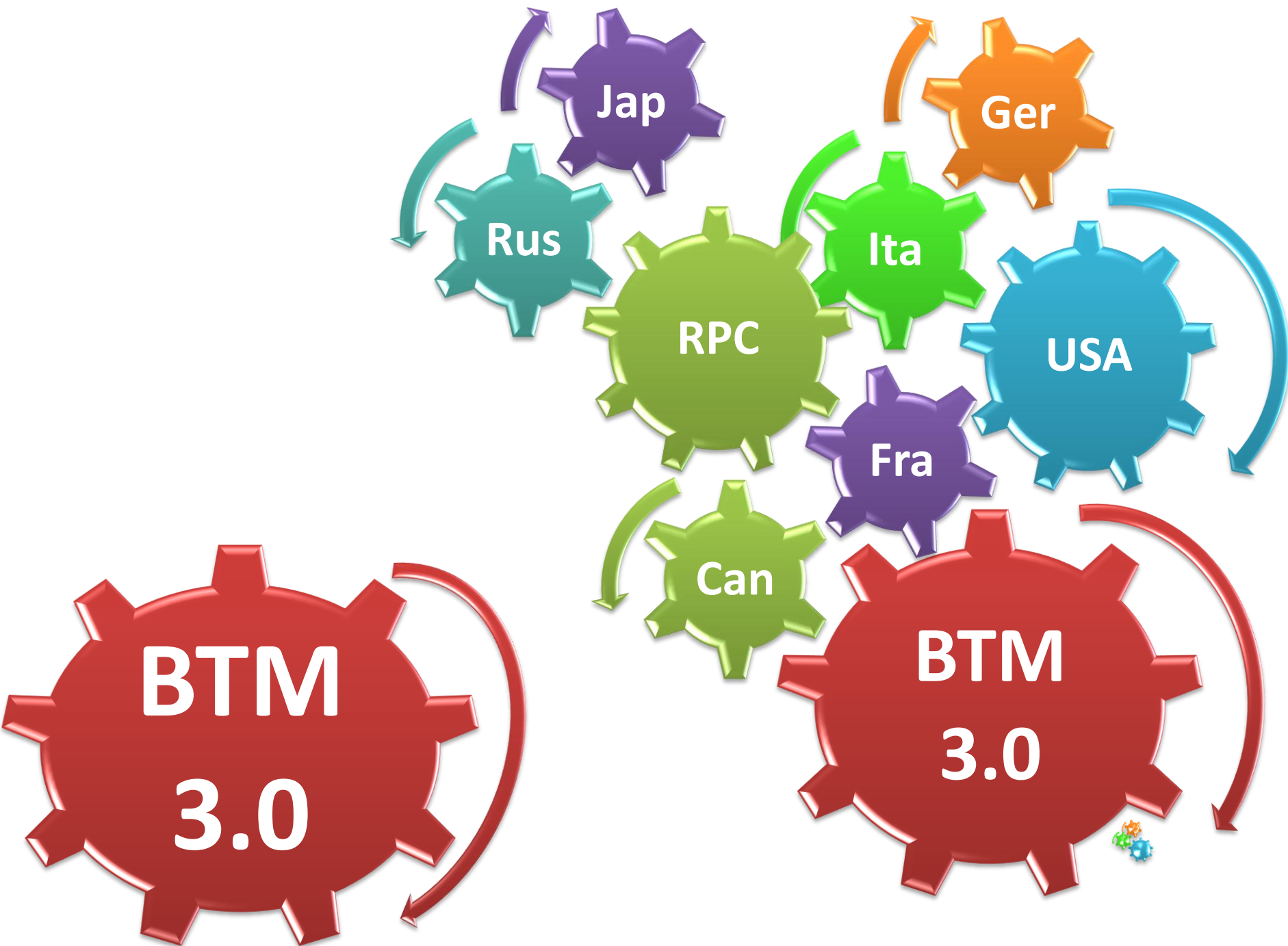
WHAT'S THE VALUE ADDED GENERATED IN US IN TELECOM AND OFFICE SECTOR?

WHAT'S THE VALUE ADDED OBTAINED BY CHINA IN THESE SECTORS?

WHAT'S THE IMPACT OF THIS TRADE RELATION ON THE PRODUCTIVITY OF THE OTHER US INDUSTRIAL SECTORS?

WHAT'S THE IMPACT ON DOMESTIC PRICES ALL AROUND THE WORLD?

It's impossible to give an answer to these questions using just the BILATERAL TRADE MODULE. We need to complete the project linking the BILATERAL TRADE MODULE to a GROUP OF NATIONAL DISAGGREGATED MODEL



1 00 - Live animals	34 56 - Fertilizers (other than those of group 272) ☒
2 01 - Meat	35 57 - Plastics in primary forms
3 02 - Dairy products	36 58 - Plastics in non-primary forms
4 03 - Fish	37 59 - Chemical materials and products, n.e.s.
5 04 - Cereals	38 61 - Leather, leather manufactures, n.e.s., and dressed furskins
6 05 - Vegetables and fruit	39 62 - Rubber manufactures, n.e.s.
7 06 - Sugars, and honey	40 63 - Cork and wood manufactures
8 07 - Coffee, tea, cocoa, spices	41 64 - Paper☒
9 08 - Feeding stuff for animals	42 65 - Textile yarn, fabrics
10 09 - Miscellaneous edible products	43 66 - Non-metallic mineral manufactures, n.e.s.
11 11 - Beverages	44 67 - Iron and steel
12 12 - Tobacco	45 68 - Non-ferrous metals
13 21 - Hides, skins and furskins, raw	46 69 - Manufactures of metals, n.e.s.
14 22 - Oil-seeds and oleaginous fruits	47 71 - Power-generating machinery and equipment
15 23 - Crude rubber	48 72 - Machinery specialized
16 24 - Cork and wood	49 73 - Metalworking machinery
17 25 - Pulp and waste paper	50 74 - General industrial machinery and equipment, n.e.s.,
18 26 - Textile fibres (other than wool)	51 75 - Office machines
19 27 - Crude fertilizers, and minerals (excluding coal, petroleum)	52 76 - Telecommunications
20 28 - Metalliferous ores and metal scrap	53 77 - Electrical machinery
21 29 - Crude animal and vegetable materials, n.e.s.	54 78 - Road vehicles
22 32 - Coal, coke and briquettes	55 79 - Other transport equipment
23 33 - Petroleum, and related materials	56 81 - Prefabricated buildings; sanitary, plumbing, heating and lighting
24 34 - Gas	57 82 - Furniture
25 35 - Electric current	58 83 - Travel goods, handbags and similar containers
26 41 - Animal oils and fats	59 84 - Articles of apparel and clothing accessories
27 42 - Fixed vegetable fats and oils	60 85 - Footwear
28 43 - Animal or vegetable fats and oils, waxes	61 87 - Professional, scientific and controlling instruments
29 51 - Organic chemicals	62 88 - Photographic apparatus
30 52 - Inorganic chemicals	63 89 - Miscellaneous manufactured articles, n.e.s.
31 53 - Dyeing, tanning and colouring materials	64 93 - Special transactions
32 54 - Medicinal and pharmaceutical products	65 96 - Coin (other than gold coin), not being legal tender
33 55 - Essential oils and resinoids and perfume materials; toilet, p	66 97 - Gold, non-monetary (excluding gold ores and concentrates)



	EU	Other Countries
EU	data from COMEXT - imports - exports	data from COMEXT - exports
Other Countries	data from COMEXT - imports	no data from COMEXT



Ordered Country list

CA ; "Canada"
US ; "United States of America"
MX ; "Mexico"
AT ; "Austria"
BE ; "Belgium"
FR ; "France"
DE ; "Germany"
IT ; "Italy"
ES ; "Spain"
GB ; "Great Britain"
JP ; "Japan"
CN ; "China, RPC"
KR ; "Korea"
RU ; "Russia"
REZ ; "Rest of Euro Zone, Finland - Ireland - Netherland - Portugal - Greece - Lux"
REU ; "Rest of EU, Bul- Cyp- Hro- Den- Est- Lat- Mal- Pol- Cze- Rom- Slo- Slo- Swe- Hun"
OIL ; "Oil Producers, United Arab Emirates - Iraq - Iran - Qatar - Saudi Arabia - Kuwait"
RoW ; "Rest of the World"

